



March 2009



NetEx Background

- Started as Network Systems Corporation (NSC)
 - transport developed in 1981 for mission-critical apps over dedicated networks
 - Developed by NSC & IBM Satellite Business Systems
 - For moving big data over expensive satellite circuits
 - Used for dedicated circuits for high speed transfer
 - Solved Latency and Packet Loss issues



Partial Customer List

















Partial Customer List - Cont...











The Challenge

- Size in amount of data in organization continues to grow
- Data replication, backup, and movement between Data Centers taking too long
 - > Add Bandwidth
- Bandwidth 'asset' is not being fully utilized
 - Over subscribed for speed, data growth, and to accommodate transmission errors



The Solution

- Improve bandwidth asset utilization for Data Center BC/DR applications and Data Center Migration through optimization
 - Fully utilize the pipe between locations
 - Selectively retransmit dropped packets, rather than a full transport windows worth of data
 - > Compress data when possible
 - Use Time of Day Rate Limiting to prioritize different application data movement



Hyperin for VMWare

- vHyperIP virtual appliance on VMware ESX
 - > Optimizes BC/DR applications for VMware based storage management virtual appliances, such as
 - o TSM
 - LeftHand VSA
 - FalconStor
 - Veeam Backup and Replication
 - And more to come...
 - Improves VMotion time to move virtual machines
 - In one case improved time to move VMs from 16 minutes to 3 minutes across 15km 10Mb WAN





Hyperin for VMWare

vHyperIP software awarded Search Storage 2008
Networking Product of the Year Bronze Medal







Why *Hyperip* ?

- Software based and VMware enabled
- Same appliance 1.5 Mb/s to 800 Mb/s
- Clustered scalability to OC-48 and OC-192
- Dynamic Rate Limiting
- The Best packet loss & latency mitigation
- Recovery On Demand (ROD)
- Synchronization on Demand (SOD)
- HyperIP leverages the Internet for the WAN
- We know replication/backup/recovery applications
- Interoperates with 3rd party encryption solutions



Hyperin What's in it for You?

- Software Based Acceleration. No footprint.
- Rate limiting of backup / recovery apps to prevent link saturation
- Removing the "trash" on the link (i.e...retransmits, outof-order packets), improving app performance
- Spending less Telco dollars for bandwidth
- HyperIP allows you to leverage cheap broadband links for DR and Backup/Recovery
- Easy to POC, Implement, Deploy, & Support



Thank you

